

GreenBrilliance Corporate Presentation



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ABOUT US

Established



Customers

Residential, Commercial and
Utility Scale Integrators and
Industries worldwide

1000+

Offices



Industries



Power &
Infrastructure



Manufacturers



Commercial and Home



Telecom



Agriculture

Services

Full service solar company.



OUR JOURNEY



GreenBrilliance, since 2007 has been serving the DMV region installing Solar systems one home at a time. With integrity and commitment to our customers and the Solar industry we are one of the fastest growing Solar installation company in the mid Atlantic.

At GreenBrilliance we realize and appreciate the significance of our role in educating and delivering unmatched value to our customers.

*"An educated customer
is
the best customer"*

Recently ranked
33rd
in the top hundred
installer



greenbrillianceTM
POWERING A SOLAR FUTURE



We're delighted to share that GreenBrilliance has been recognized among the Top 200 Solar Contractors in the United States.

2020 TOP SOLAR CONTRACTORS

2020 Rankings

#1 Solar Contractor in DC

#37 in Solar + Storage solutions

#54 in Rooftop Solar Contractors

#63 in Residential Solar Contractors

We are indeed humbled to be featured by Solar Power World, for our end-to-end services and high-quality 'Made in USA' solar offerings.

We thank our customers for the trust they place in us and look forward to #PoweringASolarFuture in the days ahead.

WORLDWIDE PRESENCE



We are your
LOCAL
global provider

GreenBrilliance has set up worldwide distribution centers in France, Belgium, Italy, India, Africa and USA.



greenbrillianceTM
POWERING A SOLAR FUTURE

What can we do?

Core Capabilities

- ✓ Solar Consultation, Feasibility studies
- ✓ PV Design & engineering,
- ✓ Program and Project management
- ✓ Permits and Utility Interconnection
- ✓ Installation/Integration
(EPC) service and Financing/PPA's
- ✓ Operations and Maintenance
- ✓ GreenBrilliance Academy

Services

- ✓ Design & Engineering
- ✓ Grid-tied distributed solar systems
- ✓ Off-Grid / Micro Grid systems
- ✓ Commercial/Utility Scale systems
- ✓ Solar Storage Systems
- ✓ Training and Workforce dev.



Solutions

Large Scale Solar
Farms

Roof Top Systems

Ground Mount
Systems

O&M



Financing/PPA

Rural/Pumping
Solutions



Why GreenBrilliance: The Right Combination

Products



We are not just Solar installers; we are also system integrators. A truly vertically integrated company.

Experience



We take on complex projects with innovative engineering solutions across multiple applications

Engineering



We don't prescribe grand plans or a "big bang" approach, right-fit, not over-engineered



= ENGINEERING + PROCUREMENT +
CONSTRUCTION + Financing + O&M

TRUE "Turnkey Solution Delivery"

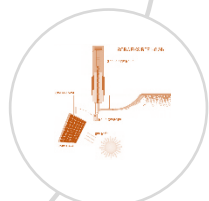
Why GreenBrilliance : EPC/System Integration Experience



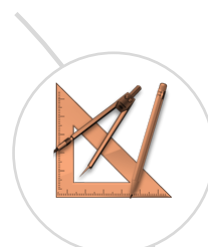
Experienced EPC team with several large size installations with both crystalline and thin film technologies



Experience with hundreds of roof top off grid/on grid systems nationwide.



Experience with other off grid applications such as Solar Pump, Micro-grids and Domestic applications etc.



Seasoned NABCEP certified design and execution teams that can handle multiple products and verticals



Design and engineering experience of 75 MW



Experience with operation and maintenance of solar power plants

Why GreenBrilliance: Making Solar Work for you

Product



Made in USA, Premium quality Solar PV panels with high efficiency and performance

Branding



Over 14 years of experience in installing solar systems. Well known and recognized brand with a strong track record.

Recognition

Top 100 in USA

Ranked # 1 in the DC/VA/MD and rated **33rd** amongst Top 100 Solar contractors in USA

Market Segment



GreenBrilliance is a local company serving Virginia, Maryland and DC with a mission to offer the best quality at the most competitive value. We care to build strong and close relationships.

VALUE PROPOSITION



Technology



NABCEP certified teams focus on delivering the latest in technology and built to handle latest technical requirements

Turnkey Delivery



GreenBrilliance delivers all inclusive, fixed price installations. Site survey, engineering, permitting, installations, interconnection, startup, maintenance and monitoring.

Warranties



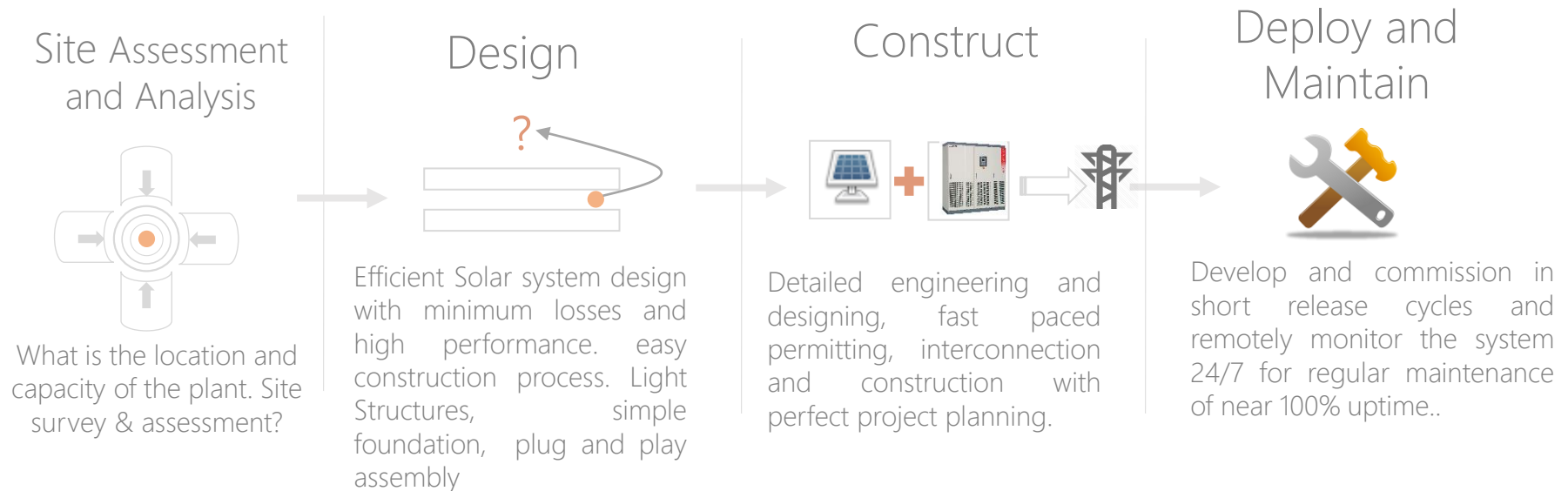
Industries best warranties with 25 years bumper to bumper on product and workmanship. A 100% hassle FREE ownership.

Service

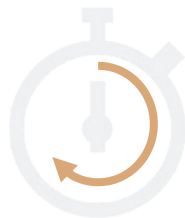


In-house dedicated teams monitoring your system 24/7 for all maintenance, operations & service. We care for you & are passionate about serving you.

Our Smart Approach to building PV systems



EFFICIENT



Build and tune for high performance; nobody likes losses and downtime

HIGH-QUALITY



Build a premium quality robust solar system with 25 years end to end warranties

VALUE



Good Design and Quality leads to trouble free and low maintenance and High ROI

EPC/ SYSTEM INTEGRATION – Project References

Virginia, USA- 80KW SPV Plant

Commercial:
Ground Mount
Systems



Reagan Airport, Washington DC

Commercial:
Roof Top
Systems



Sunset Hills, VA USA Winery



Mclean, Virginia USA- 10KW SPV Plant

Residential:
Roof Top
Systems



Since 2007, Over 800 systems installed

Portfolio



greenbrillianceTM
POWERING A SOLAR FUTURE

RESIDENTIAL PORTFOLIO



COMMERCIAL PORTFOLIO



Custom Built

Every system
customized to
meet your needs





READ OUR CUSTOMER REVIEWS



WHAT OUR CUSTOMER SAY

Philip Hostetter
1 review

★★★★★ 2 years ago

I became a GreenBrilliance customer in 2010. Communication was excellent, and we came to a final contract agreement via e-mail. We needed to have the roof re-done before having the photo-voltaic panels and hot water system installed. GB ...

Ruma Krishna
2 reviews

★★★★★ 3 months ago

We were recommended Green Brilliance solar panels by friends who had used their services in the past and were very satisfied. We found Green Brilliance quotes reasonable in comparison to other vendors. Their professional approach in ...

Jed Stancato
Local Guide · 50 reviews

★★★★★ a month ago

GreenBrilliance did an amazing job on our project. We had a great deal of solar panels added to our roof, along with a squirrel-guard to prevent problems with small animals getting under the panels and chewing on wires. The team was able to ...

Hani Akhras
1 review

★★★★★ a month ago

From beginning to end, I found everyone at GreenBrilliance informative and helpful in the process. The sales team professionally explained my options and walked me through the steps for installing the system and how I would receive my ...

Review by Monica B.

★★★★★
Washington, DC, on Jun 06, 2019

GreenBrilliance was knowledgeable and supported me through the whole process, with the paperwork, answered my questions, and promptly addressed concerns that I had and kept me in touch with other companies for selling SRECS. They are committed to renewable energy and have very high-quality equipment.

"Responsive Service"



I have had solar panel and Solar Edge Inverter installed by Green Brilliance for several years, and have found them to be responsive to my inquiries. I have almost no requirements to call them for any service matter since the installation, but if I have a question, the staff and/or the CEO have proven to follow through on their commitments to my inquiry. Clyde H.

Andy Peterson
1 review

★★★★★ 3 months ago

I'm very happy with my new PV system, installed by Green Brilliance. They were easy to work with, kept to timelines they laid out and communicated well.

I recommend them highly!

Joseph Harris
3 reviews

★★★★★ 7 months ago

After talking with several solar energy installation companies, we decided to go with Green Brilliance. Sumit and his team are simply top notch! I am very pest articular about small and big details, this company went above and behind to ...

Abe Pal
1 review

★★★★★ 3 months ago

So professional. On time and budget. Sumit and his dedicated team totally rock. After sales service has been great.

"Reliable customer service"



We installed our system in May 2019. While the installation took longer than we expected, the Green Brilliance Team worked with us to resolve a few hurdles. System worked well for a year, in May 2020 we noticed that our system was no longer producing energy. GB were quite responsive once they received our message and helped us replace a faulty inverter with a turnaround time of just over a week (the inverter was being shipped from the West coast). Through all of this, their team responded back to our queries for information. The replacement was done as planned, and system has been up and running for a month without issues.

Our warranty includes labor and materials for 25 years, and so far, we have been very happy with the service we've received. Working with a smaller company sometimes means more risk in case they are not around to honor warranties, we took the chance and are glad that we worked with a local vendor, who stand behind their work. They are also quite open to improving their own process where warranted, and have worked with us to ensure that we are alerted as soon as there is a production issue, and also looked at their own alert management system to ensure that severe alerts are managed in a timely fashion.

Would recommend and happy to provide a verbal reference with agreement from GB. Their product is great value and combined with good service adds up to a package worthy of serious consideration.

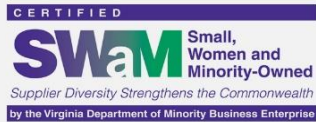


We at SEED Homes, a green home builder, include solar panels on the majority of our custom homes. GreenBrilliance is a wonderful one-stop provider for photo-voltaic panels. Not only do they help us determine the appropriate size and type of system, they install the system, and connect it to an easy-to-use internet-based monitoring system. GreenBrilliance's staff is very competent, friendly, and prompt. We plan to continue working with GreenBrilliance on our many future projects.

Relationship
Client

Project Date
January 2013

MEMBERS AND PARTNERS



Together we are
making a difference
in the solar industry



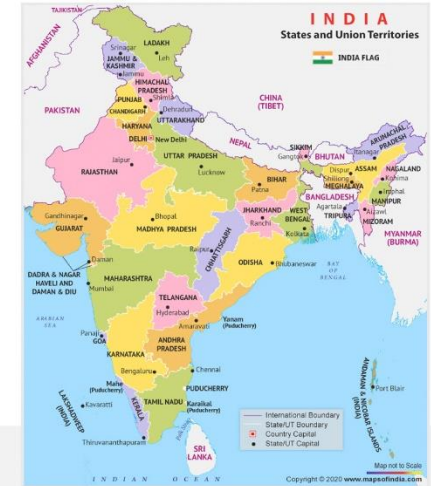
CORPORATE SOCIAL RESPONSIBILITY



An estimated 750 Million people in the world do not have access to clean water.

GreenBrilliance does its part in the developing nation of India to bring water and access to adequate sanitation by installing our solar water pump solutions.

*“Let’s join hands
to fight
this global water crisis together.”*



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Thank You

